The Management Nightmare of Vendor Sprawl

Using outside vendors may initially take the burden off of beleaguered employees, but it can cause its own issues — namely, vendor sprawl. Vendor sprawl happens when, for example, you hire one vendor to unify your voice communications with VoIP and phone equipment, another vendor to handle your off-site backup and storage needs, another to tackle security and perhaps even another to deal with applications or software migrations and upgrades. The list gets longer and longer, and vendor sprawl becomes a time-consuming monster. The time you once spent trying to manage your IT needs is now spent managing multiple vendors. It's a problem either way. You need a better solution.

What we heard from our clients before they switched to Cortavo:

"It's frustrating that every time I make a critical change in my environment, I have X number of vendors I need to coordinate or make aware."

"I put off problems that I know need to be addressed because every time I call my vendor, I spend at least an hour on the phone just to get to the right person. I don't have that kind of time!"

"I feel like I spend way too much time just simply paying our vendors. It's not a good use of my time, and I see little to no ROI."

"I don't have the time to evaluate all of the different tools and vendors we have to determine what's working and what isn't."

"It's nearly impossible to keep up with all the updates, new features and security patches our vendors put out. I'm worried that one day, I'll miss something that could impact my business."

"I wish there was a single way to manage and deploy our applications and vendors."

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What we do to help our clients combat vendor sprawl:

When you partner with us, we'll take on the management of all of your vendors. When an inquiry arises, all you have to do is make one call to one human residing in the USA — that would be us!

Troubleshooting issues with software applications becomes a thing of the past. We'll work directly with your vendors to find a resolution quickly.

Need to make a big change? No need to coordinate vendors; your Cortavo team will take that off your plate while assisting in implementation.

In discovery, we'll evaluate your vendors and how they fit into your environment to determine the value they're bringing to your business.

You'll never have to worry about making vendor payments again. With team Cortavo on your side, you'll save the time you spend every month chasing your vendors to make payments. Plus, we'll make sure you're getting the most out of your vendor's offerings to ensure you'll see ROI on your investment.

We'll make sure you never miss any critical updates or patches, and we'll educate you and your team on the latest features.

Want to bring on a new vendor? No problem! Give us a call and we'll make sure they get seamlessly integrated into your environment with no disruption to your daily operations.

Added bonuses:

Mitigate Your Risks. When you have multiple MSPs or IT vendors, your proprietary information is at greater risk of being exposed, which hurts your brand and your business.

Optimize Your Performance. To run your business optimally, each piece of technology must work as part of the entire process. With vendor sprawl, if something goes wrong, it is difficult to diagnose and fix, especially if it is related to other devices or programs.

Reduce Your Costs. Paying a nominal fee to multiple companies might sound reasonable at first, but additional costs are always involved. Hidden fees multiply your costs and complicate vendor management.

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